

Move Hiring Mountains and Prepare for Growth With LeverTRM

Improve productivity and hire faster with the most robust, scalable software

As a company grows, so does the average number of open positions at any one time. Data shows that some companies need an average of 86 candidates just to make one hire. This means growing organizations need to process tens of thousands of candidate interactions to meet their evolving business needs.*

Company Size	51-200	201-1000	1001+
Average # of Open Positions	27	66	235

LeverTRM is the industry's only complete ATS+CRM solution. Its intuitive features, intelligent automation, and actionable reporting make sourcing, recruiting, nurturing, and hiring easier. Plus, LeverTRM improves collaboration across distributed workforces with built-in, cloud-based communications and workflows.

Built with the future in mind, LeverTRM helps growing organizations:

- ✓ Avoid the headache of moving all your data during a growth spurt
- ✓ Source passive talent for new roles within a centralized candidate database
- ✓ Stay in touch with personalized outreach to preferred candidates
- ✓ Optimize productivity across teams, even as departments grow
- ✓ Monitor key metrics and gain actionable reporting insights

Did You Know:

If you're not proactively sourcing & engaging candidates, you're missing out on 54% of the talent pool?

Learn how LeverTRM can help you scale as your business grows >



Real Customers, Real Success

See how Lever customers navigate rapid growth and hiring in a few years' time

■ Recruiters ■ Employees



Atlassian is an enterprise software company that develops products for software development, project management, and content management. They **grew headcount by 250%** with Lever.*

“ When I joined Atlassian, there were 23 recruiters who were not engaging with the previous system other than just to process people through a workflow. Out of all the tools that we looked at, Lever felt the most candidate and recruiter centric.”

— Rob Allen, Global Head of Talent



Imperfect Foods is a discount online grocery-delivery service that's served more than 400,000 customers. Partnering with Lever helped **grow their workforce nearly 2,900%** in six years.

“ Lever's capability of allowing us to develop specific questionnaires dependent upon the skills needed for a particular role has been extremely helpful in scaling our selection process for high-volume hiring.”

— Stephanie Peña, People Business Operations Manager



Fanatics is a global leader in licensed sports merchandise, processing more than \$2B a year in e-commerce sales. The company **increased headcount by 40%** with Lever.

“ We live in Lever. It has helped make sure that internally we all stay on the same page, and externally we stay in constant communication with the candidates we want to get in front of.”

— Haley McCown, Director of Recruiting



Checkout.com helps businesses worldwide offer more payment methods and currencies to more customers. The \$15B payments platform **increased staffing 525%** with Lever in three years.

“ As we grow, Lever's ability to automatically collect and organize data has been extremely useful in helping me understand our overall candidate experience.”

— Olivier Martin, People Acquisition Manager

*Source: www.macrotrends.net